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Please gather all the information listed below before applying via the online application from on [www.quintrex.com.au](http://www.quintrex.com.au) under the International section.

**APPLICANT CONTACT DETAILS**

**Title:** \_\_\_\_\_

**First Name:** \_\_\_\_\_

**Last Name:** \_\_\_\_\_

**Company Name:** \_\_\_\_\_

**Trading Name:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**Country:** \_\_\_\_\_

**Phone:** \_\_\_\_\_

**Fax:** \_\_\_\_\_

**E-mail:** \_\_\_\_\_

**Web site:** \_\_\_\_\_

**Company History: Please explain.** \_\_\_\_\_  
\_\_\_\_\_

**What has been your success? Please explain.** \_\_\_\_\_  
\_\_\_\_\_

**ORGANIZATION**

**Sales Manager:** \_\_\_\_\_

**Parts & Accessories Manager:** \_\_\_\_\_

**Service Manager:** \_\_\_\_\_

**Total no. of staff :** \_\_\_\_\_

**Outboard motor brand:** \_\_\_\_\_

**Number of Boat Brands Handled:** \_\_\_\_\_

**Specify Boat Brands Handled:** \_\_\_\_\_

**Do you stock trailers? :**                      Yes                       No

**Specify Trailer Brand Handled:** \_\_\_\_\_

**FACILITIES**

**Premises\*:**                                      **Owned**                                       **OR**                                      **Rented**

**Termination/Renewal date:** \_\_\_\_\_

**Address of Premises \*:** \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**Showroom size (Square M):** \_\_\_\_\_  
**(Protected area)** \_\_\_\_\_  
**(Unprotected area)** \_\_\_\_\_  
**Parts Area** \_\_\_\_\_  
**Workshop Area** \_\_\_\_\_

**Photos of premises attached:**                                       **No**                                       **Yes**

**Map of dealer location attached:**                                       **No**                                       **Yes**

**TRADE REFERENCES**

*- Please note: At Least one Trade Reference is Compulsory*

**Trade Reference 1**

**Company Name:** \_\_\_\_\_

**Address \*:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**Contact First Name:** \_\_\_\_\_

**Contact Last Name:** \_\_\_\_\_

**Phone:** (    ) (    ) (                                      )

**Fax:** (    ) (    ) (                                      )

**E-Mail:** \_\_\_\_\_

**Trade Reference 2**

**Company Name:** \_\_\_\_\_

**Address \*:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**Contact First Name:** \_\_\_\_\_

**Contact Last Name:** \_\_\_\_\_

**Phone:** (    ) (    ) (                                      )

**Fax:** (    ) (    ) (                                      )

**E-Mail:** \_\_\_\_\_

**BANK REFERENCE**

*- Please Note: One Bank Reference is Recommended*

**Company Name:** \_\_\_\_\_  
**Address \*:** \_\_\_\_\_  
**Address:** \_\_\_\_\_  
**Contact First Name:** \_\_\_\_\_  
**Contact Last Name:** \_\_\_\_\_  
**Phone:** (     ) (     ) (     ) \_\_\_\_\_  
**Fax:** (     ) (     ) (     ) \_\_\_\_\_  
**E-Mail:** \_\_\_\_\_

**AUTHORITY TO CHECK YOUR REFERENCES**

The undersigned hereby authorizes any bank or other lender or grantor of credit to provide information regarding the character, reputation, financial responsibility and indebtedness of the undersigned as requested by Telwater Pty Ltd for the purpose of evaluating the creditworthiness of the undersigned.

The undersigned hereby releases Telwater Pty Ltd. and any lender or grantor of credit from any and all claims or causes of action that may arise by reason of information furnished Telwater Pty Ltd. by a credit reporting agency, bank or other lender or grantor of credit.

I ACCEPT THE TERMS STATED ABOVE (Tick box) Yes \*

**PAYMENT OPTIONS**

**Preferred Payment Method \*: Letter of credit:**  **OR Prepay TT:**

**PLEASE NOTE:**

- Shipments arranged by letter of credit will incur a bank fee of AUD \$150.00 per letter of credit and any other miscellaneous charges related to this method of payment.
- Payment will only be accepted in Australian Dollars
- Payment via TT is required prior to the container being packed/order despatch

**SHIPPING TERMS & FREIGHT**

- Telwater will arrange shipping on behalf of the dealer if requested. Telwater uses DHL Global Forwarding as their preferred freight forwarder.
- All orders will be shipped under CFR terms.
- Telwater strongly recommend and require shipments to be insured. Please ensure that your insurance covers all goods whilst in transit.

**Do you require Telwater to arrange shipping on your behalf? \*** YES  NO

**Preferred port of destination \*:** \_\_\_\_\_



**SALES PERFORMANCE & STOCKING LEVELS**

**Projected Sales:**

What would you project your total Quintrex retail sales to be in the first, second and third year?

Please explain.

First Year\*: \_\_\_\_\_ Units per year

Second Year\*: \_\_\_\_\_ Units per year

Third Year\*: \_\_\_\_\_ Units per year

Please Briefly Justify These Figures:

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What number of units would you expect to carry in stock given your dealership size and floor plan etc? Estimated Stock Levels\*: \_\_\_\_\_ Units per year

Please Briefly Justify These Figures:

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When do you expect on placing your first order? Please explain why.

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